



Date: November 01, 2024

The Secretary,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400 001
Scrip Code: 543971

Dear Sir/Madam,

Sub: Disclosure regarding Corporate Presentation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 of M/s. Bondada Engineering Limited (“BONDADA”) for the quarter ended 30th September, 2024.

Ref: Intimation under Regulation 30 and other applicable regulations of SEBI (Listing Obligation & Disclosure Requirements) Regulations, 2015

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Corporate Presentation of M/s. Bondada Engineering Limited (“BONDADA”) for the quarter ended 30th September, 2024.

The above-mentioned Corporate Presentation will also be available on website of the Company www.bondada.net

Kindly take the aforementioned submission on your records.

Thank You,

For Bondada Engineering Limited

Sonia Bidlan
CS & Compliance Officer

Bondada Engineering Limited
(Formerly known as Bondada Engineering Pvt Ltd)

Regd. Office:
Plot No-37, Ashok Manoj Nagar,
Kapra, Hyderabad, Telangana-500062,
INDIA

Corporate Office:
BONDADA HOUSE,
C-26, Kushaiguda Industrial Area,
Kushaiguda, ECIL, Hyderabad,
TG-500062
Phone Number: 7207034662

CIN : U28910TG2012PLC080018 Email : Info@bondada.net, Website : www.bondada.net

Bondada Engineering Limited

Earnings Presentation

H1 FY 2024-25



www.bondada.net

01st Nov 2024

Inside the Presentation

- **Company Information**
- **Revenue Overview**
- **Order Book and Ongoing Projects**
- **Financial Highlights**
- **Clientele**
- **Market Statistics**
- **Strategy and Strategic Policy**
- **Board Members and Team**



Company Information

Corp. Office: Bondada House, C-26, ECIL, Kushaiguda Industrial Area, Kushaiguda, Hyderabad, Telangana, 500062

Email: info@bondada.net

Website: www.bondada.net



Registrar & Share Transfer Agent:

Kfin Technologies Ltd

Tel. No.: 040-67162222.



BONDADA | 543971 | INE0Q8P01029

Chairman's Message



Dr. Bondada Raghavendra Rao

Dear Stakeholders, Customers and Employees,

We deeply appreciate your ongoing trust, support, and dedication as we continue to grow together. To our stakeholders, we pledge to deliver sustainable growth and value. To our customers, you are our top priority, and we will continuously innovate to meet your needs. To our employees, your hard work is the cornerstone of our success, and we are committed to creating an environment where you can thrive.

I am pleased to report a **63% revenue growth in H1 year-over-year**, a strong testament to our momentum. Historically, our revenue composition is 30% - 35% in H1 and 65% - 70% in H2, and based on our current order book and execution timelines, we are confident that H2 will bring even stronger results.

Together, we look forward to seizing new opportunities and achieving greater success.



Bondada Group Structure

**BONDADA
ENGINEERING
LIMITED**

Subsidiaries

**BONDADA ECOBUILD
PRIVATE LIMITED**

Green Building
Construction
Materials

**BONDADA E&
PRIVATE
LIMITED**

Industrial LED
Solutions

**ATPOLE
TECHNOLOGIES
PRIVATE LIMITED**

BLDC Motors &
Controllers

**BONDADA GREEN
ENGINEERING PRIVATE
LIMITED**

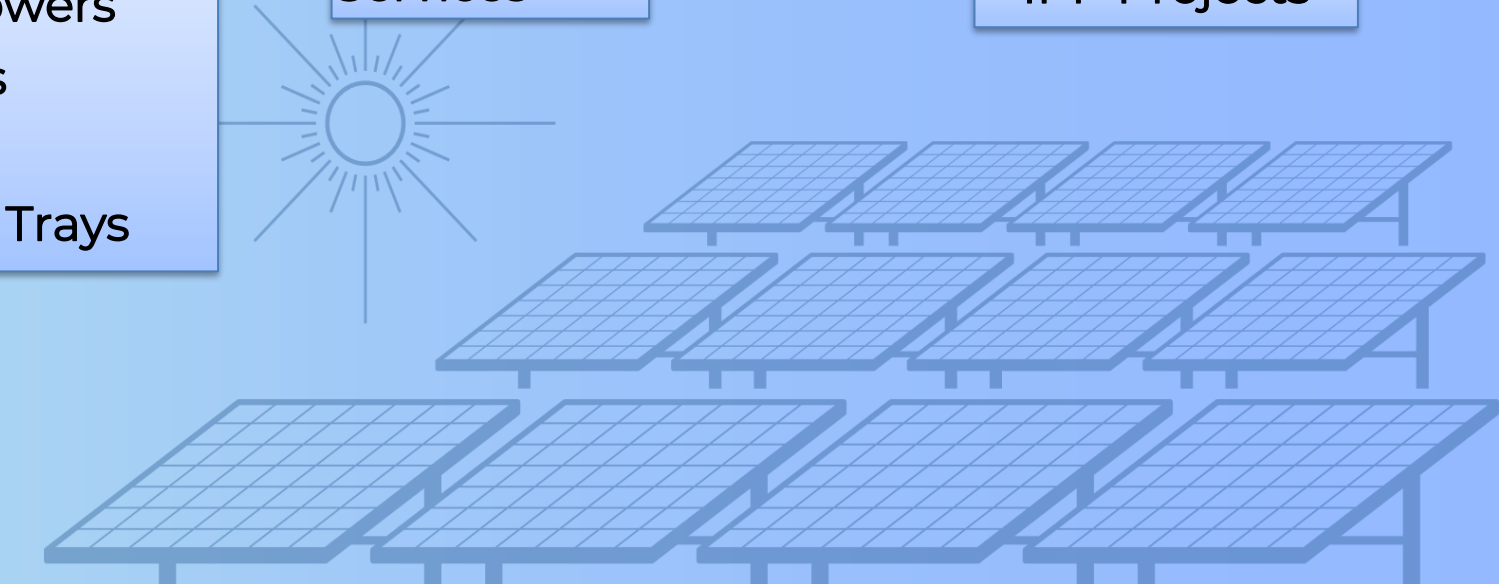
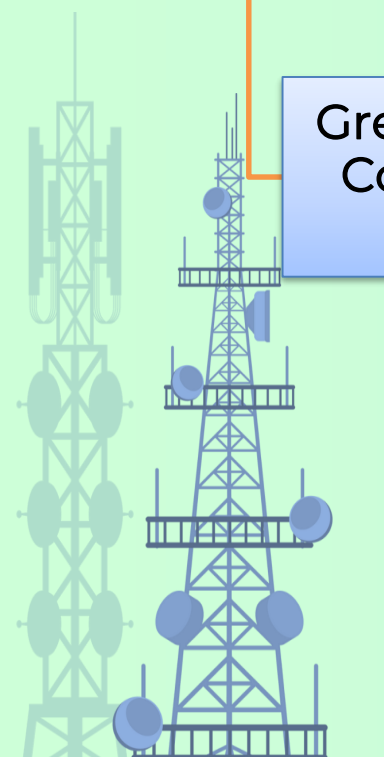
Solar MMS
Transmission Towers
Telecom Towers
Crash Barriers
Industrial Cable Trays

**BONDADA MANAGED
SERVICES PRIVATE
LIMITED**

O&M
Services

**BONDADA
RENEWABLE ENERGY
PRIVATE LIMITED**

Solar/Wind -
IPP Projects





Company Snapshot

Engaged in the business of providing EPC and O&M services in telecom and solar energy industries. So far company completed commissioning 600MW+. Also engaged in business of manufacturing and supply of LED Lights, building materials, uPVC products and BLDC Motors.

600 MW

Projects commissioned

~2 GW

Projects in Hand

10+ GW

Ambitious target by 2030

3500+

Qualified, experienced and committed team across technical , commercial and corporate functions

“A-”

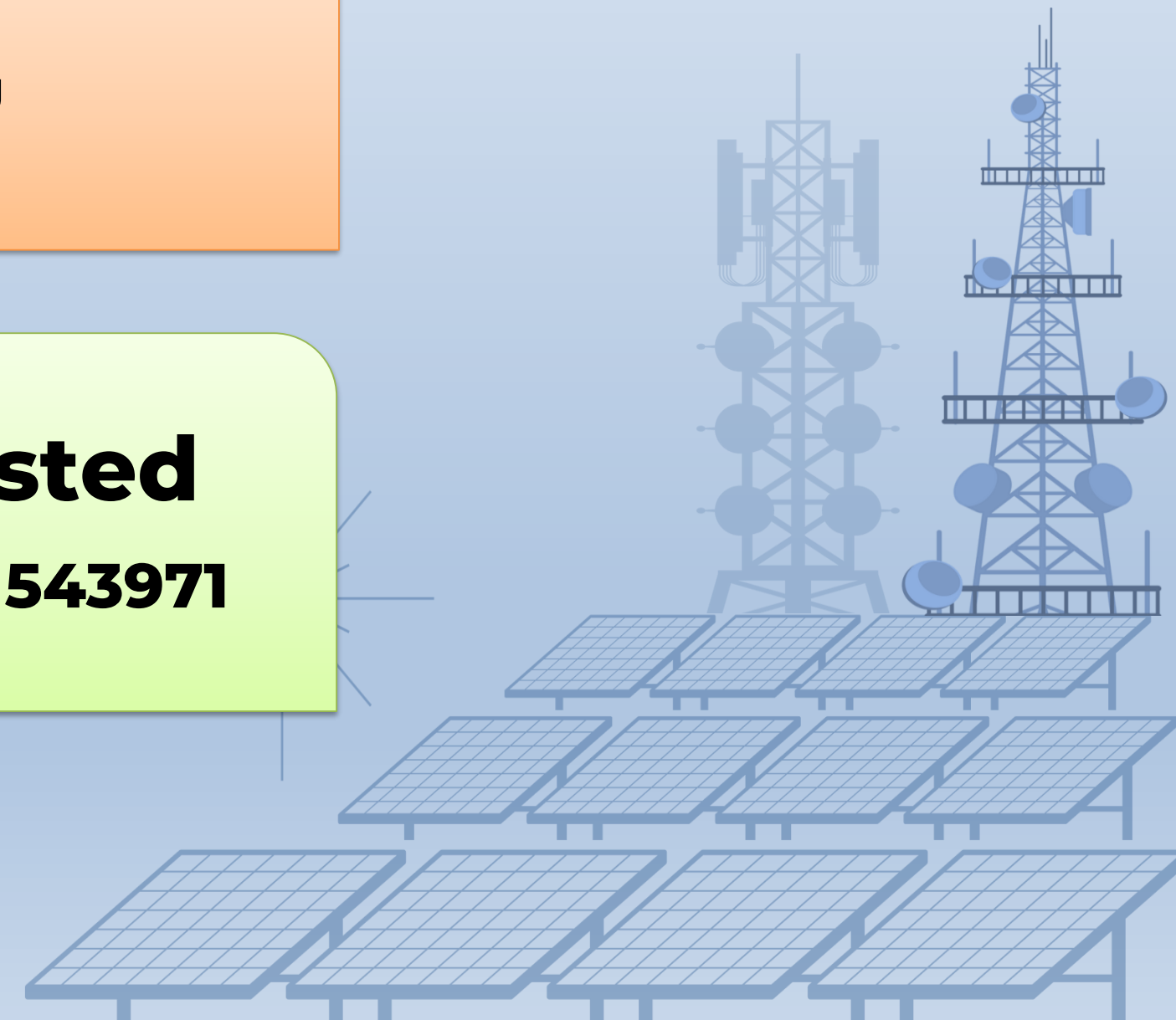
Credit rating By CRISIL

₹ 5993 Crs

Market Capitalization as of 01st Nov 2024

BSE Listed

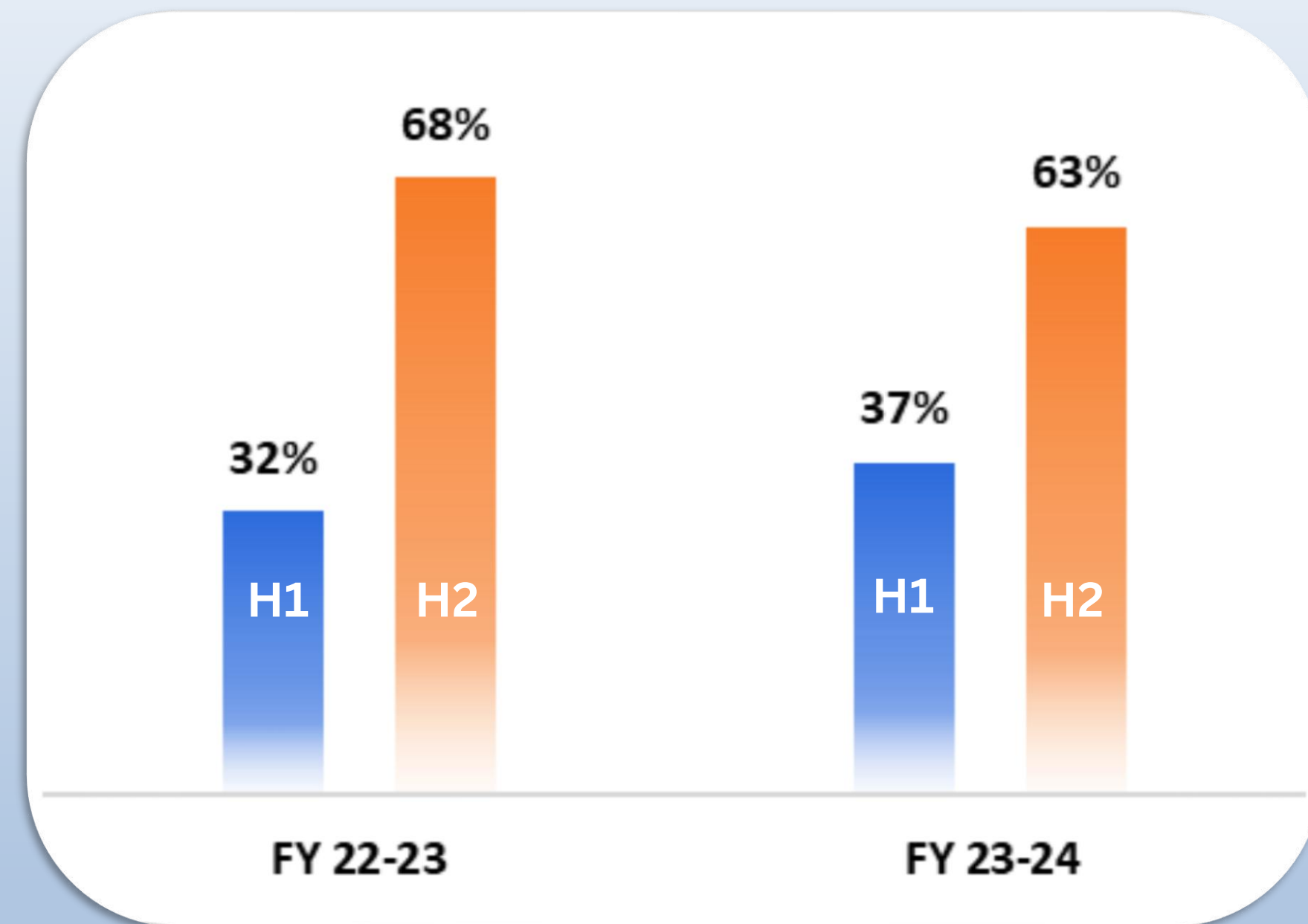
Scrip Code : **543971**



Revenue Composition

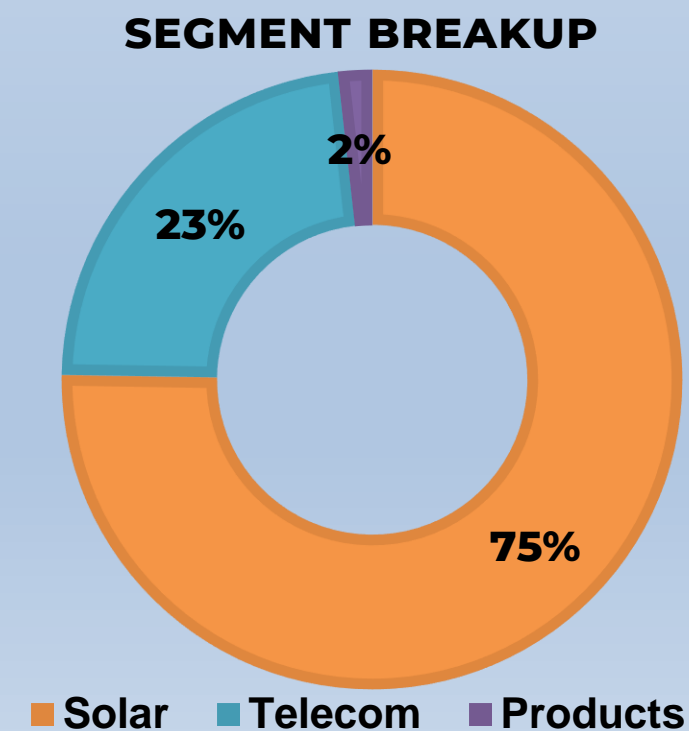
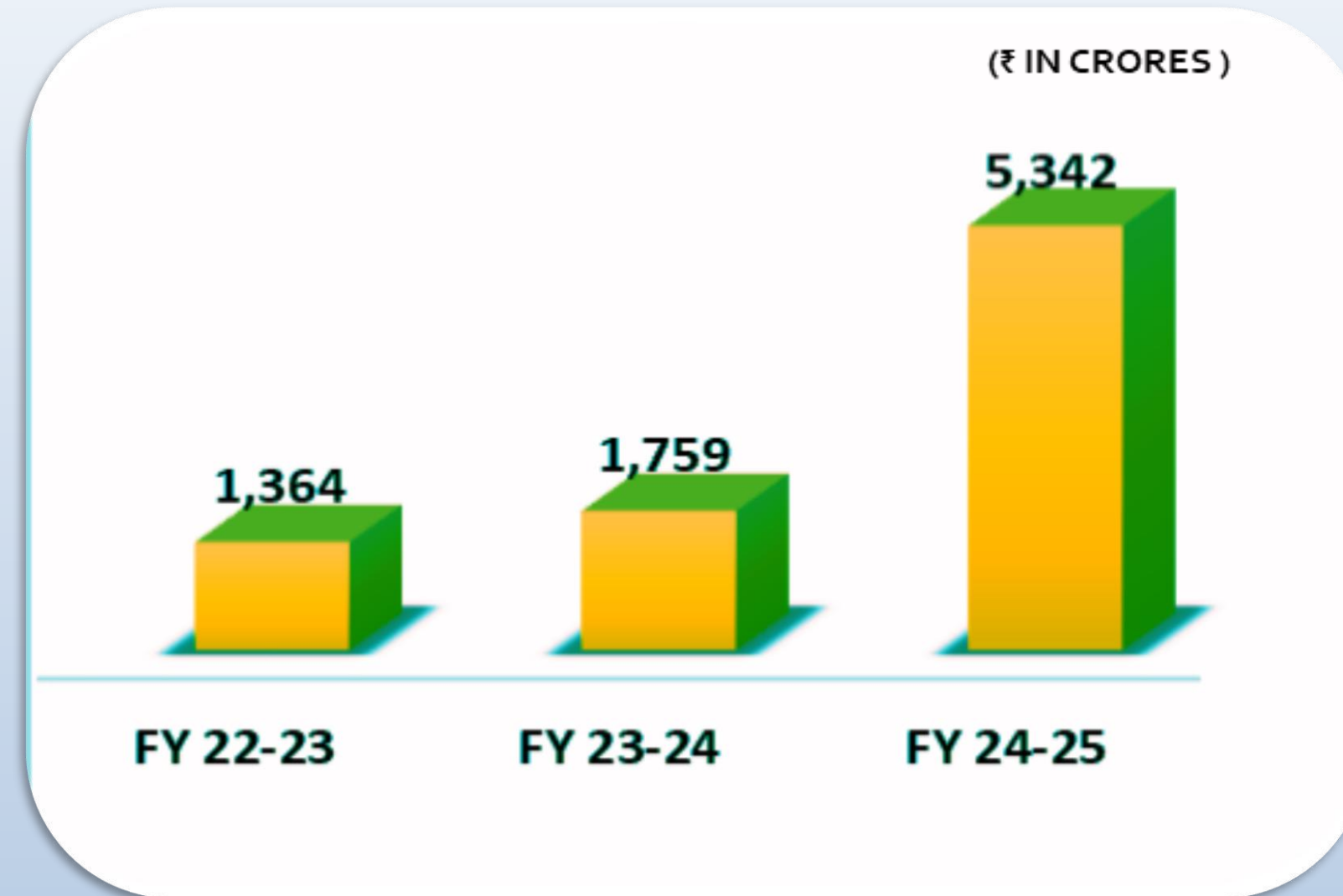
Our historical revenue composition shows a consistent pattern due to seasonal climate effects, where revenue in H1 tends to be lower than H2. For the financial year 2022-23, our revenue was Rs. 371 Cr, and for FY 2023-24, it increased significantly to Rs. 801 Cr. When analyzing our revenue composition year-on-year and H1 vs H2, it follows a ratio of 30% - 35% in H1 and 65% - 70% in H2.

- For H1 FY 2024-25, we have closed total revenues at Rs. 483 Cr, and we expect H2 FY 2024-25 to be even stronger.



Closing Order Book

- Closing Order book as of FY 2022-23 at Rs. 1,364 Cr, which increased to Rs. 1,759 Cr in FY 2023-24. As of Oct'24, our order book stood at Rs. 5,342 Cr. These orders are expected to get delivered over the next 18 to 24 months.
- In just six months, our order book has grown significantly from Rs. 1,759 Cr to Rs. 5,342 Cr, an impressive 3x increase. With this strong order book, we are well-positioned to achieve solid performance for further years.



Ongoing Projects

(₹ IN CRORES)

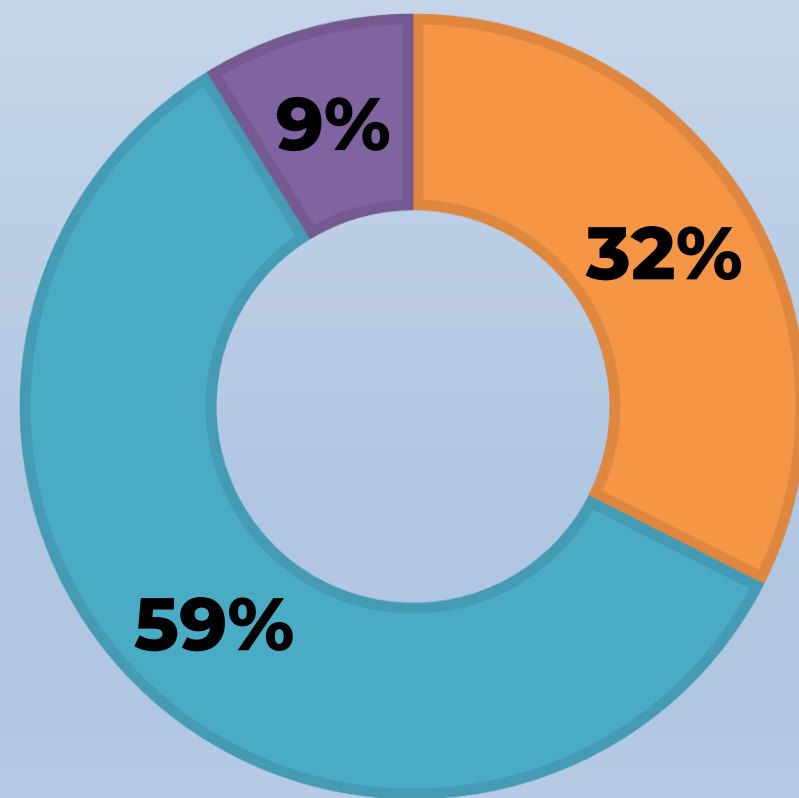
Customer	Scope of Work	Segment	MW (AC)	MW (DC)	Bal.Order Amt	EPC	O&M	Execution Period
NLC	BOS	Solar	50	65	81	74	7	1 Year
Singareni	Full EPC	Solar	68	88	434	434	-	1 Year
BSNL	Full EPC	Telecom	-	-	827	365	462	2 Years
BSNL	Full EPC	Telecom	-	-	85	82	3	1 Year
NLC	BOS	Solar	600	780	939	859	80	18 Months
Reliance	Services	Telecom	-	-	317	-	317	3 Years
ParadigmIT	Full EPC	Solar	142	185	576	576	-	9 Months
KP Group	Full EPC	Solar	130	169	468	454	14	1 Year
Mahagenco	BOS	Solar	175	228	369	347	22	9 Months
Mahagenco	Full EPC	Solar	166	216	763	742	21	1 Year
Mahagenco	Full EPC	Solar	90	117	390	369	22	1 Year
Total			1,421	1,847	5,250	4,303	947	

- ~ 2 GW Order book in hand as on Oct'2024
- Supply Orders to Subsidiaries to the tune of ₹ 92 Crs.

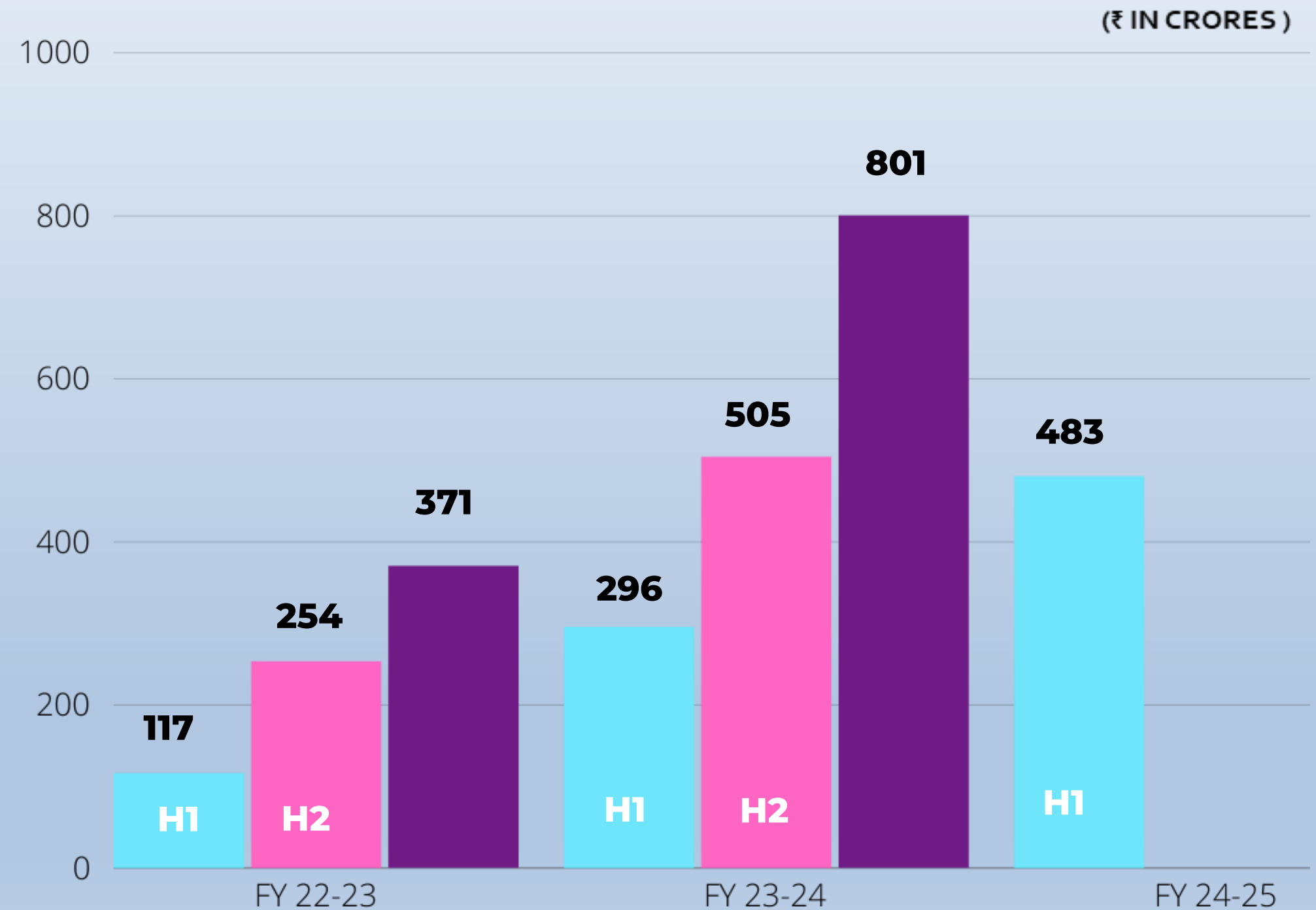
Financial Highlights

Consolidated revenue figures for the last two years, broken down by H1 and H2, are provided below.

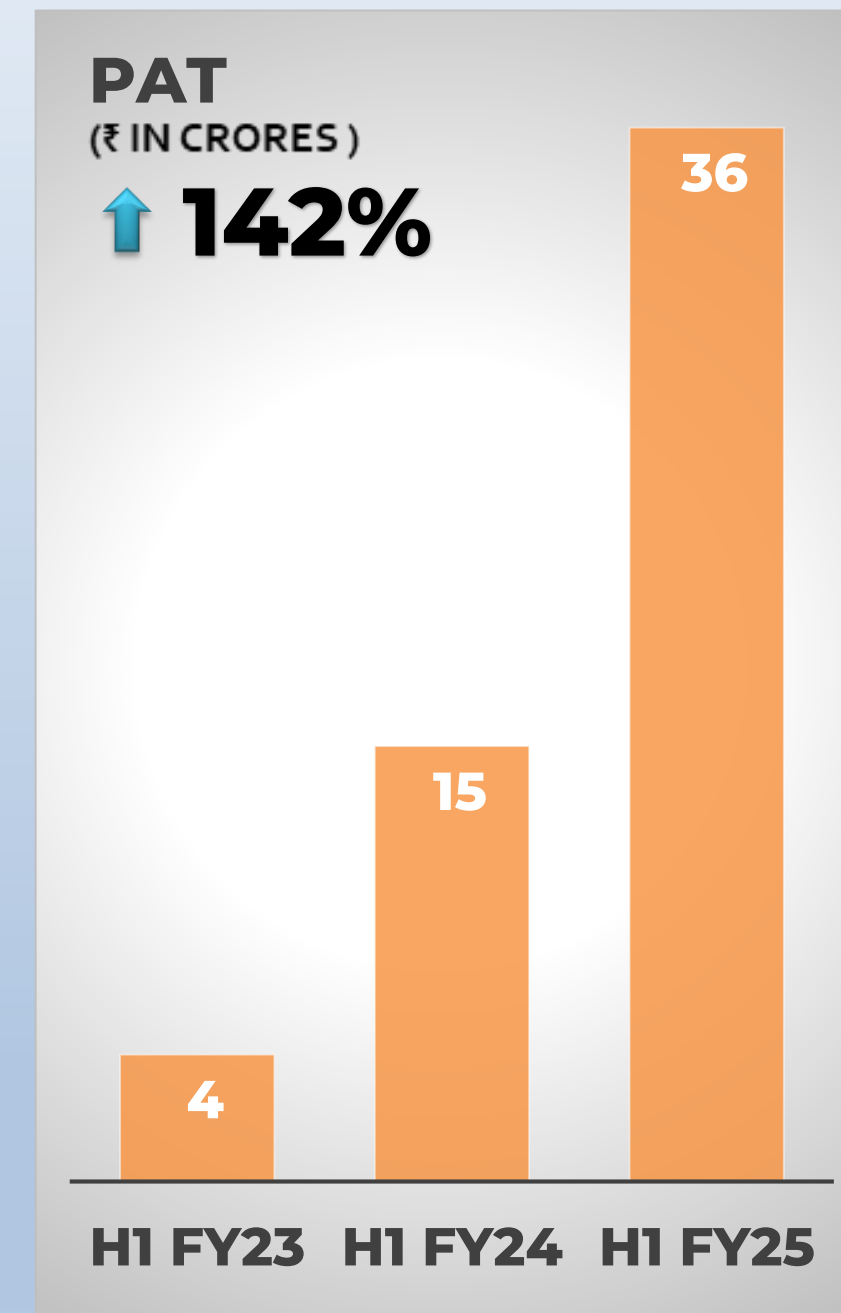
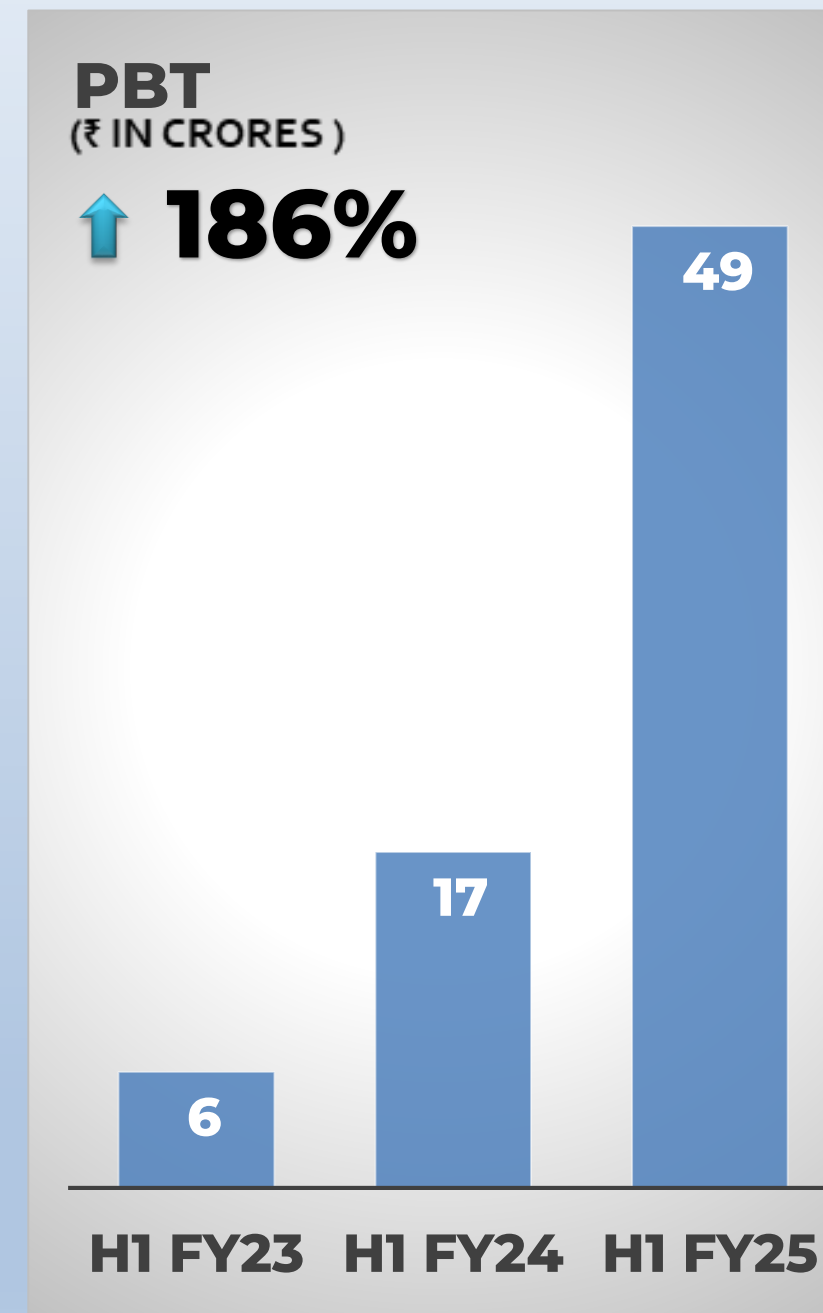
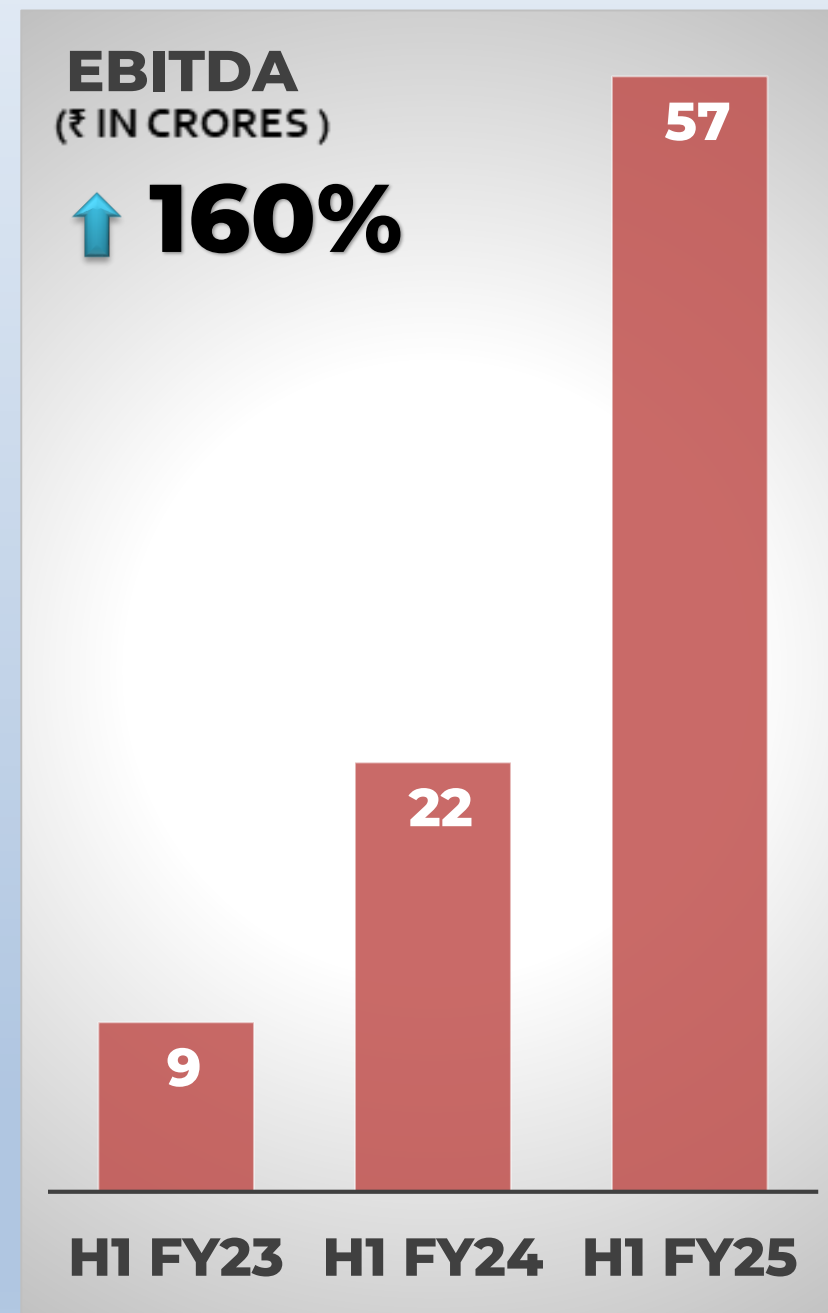
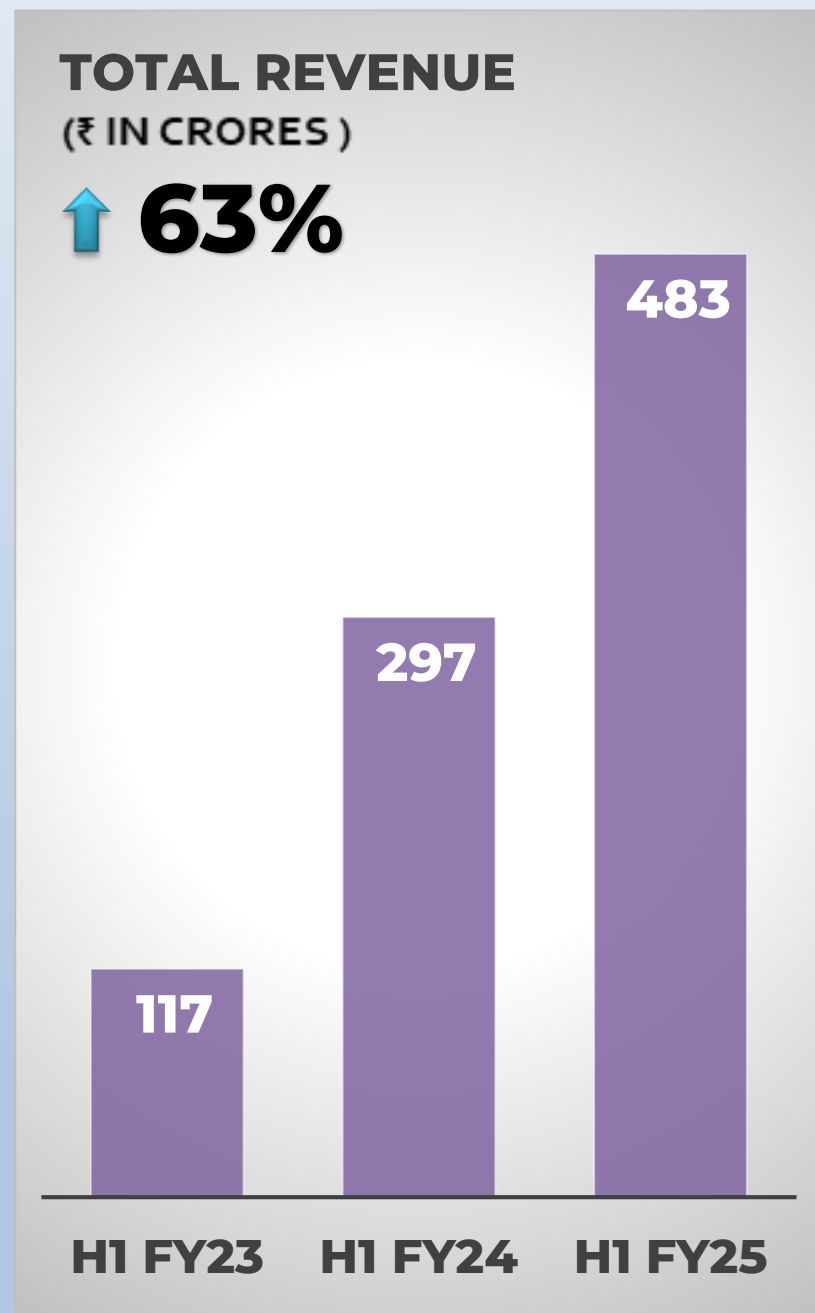
H1 FY 24-25 REVENUE SHARE OF SEGMENT



■ Solar
 ■ Telecom
 ■ Products

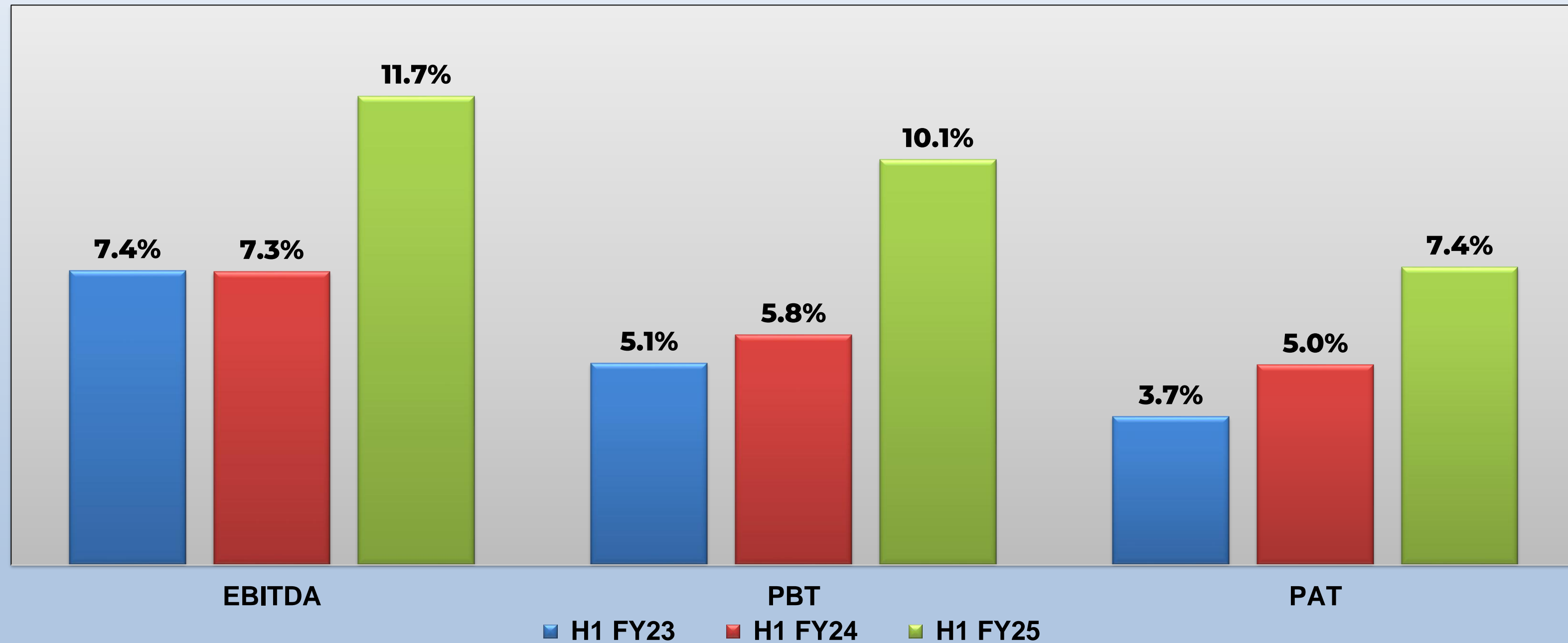


H1 Financial Highlights



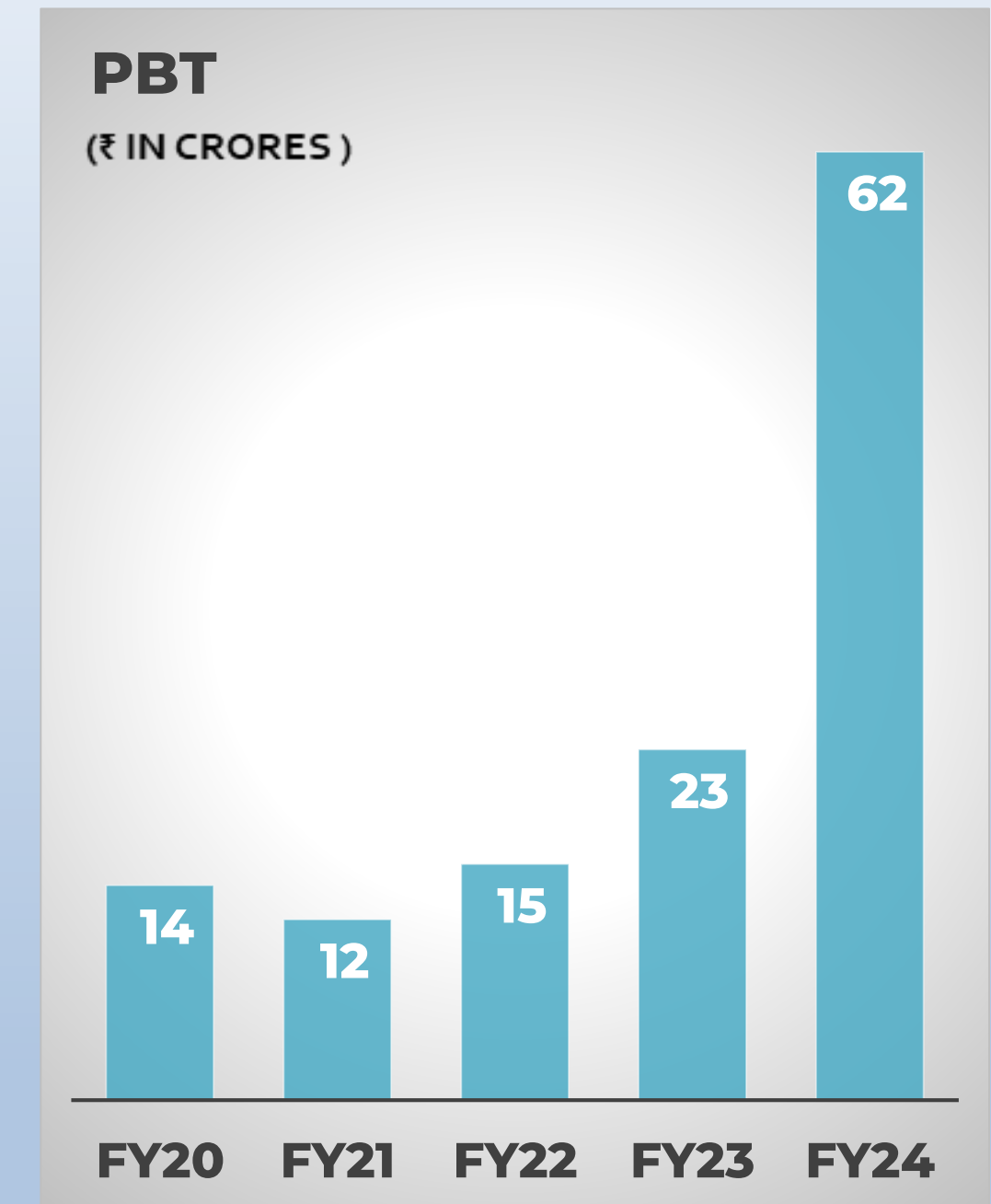
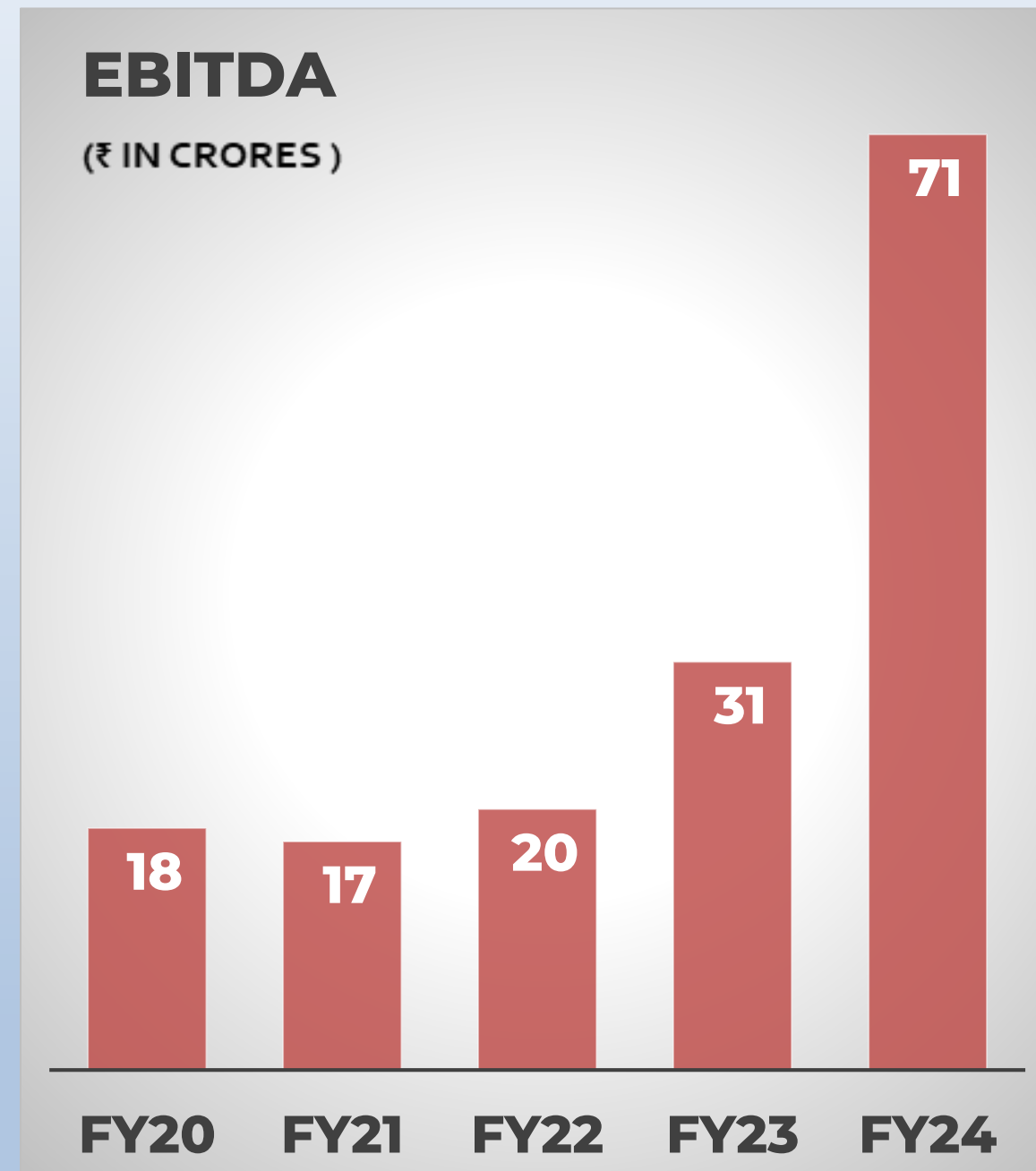
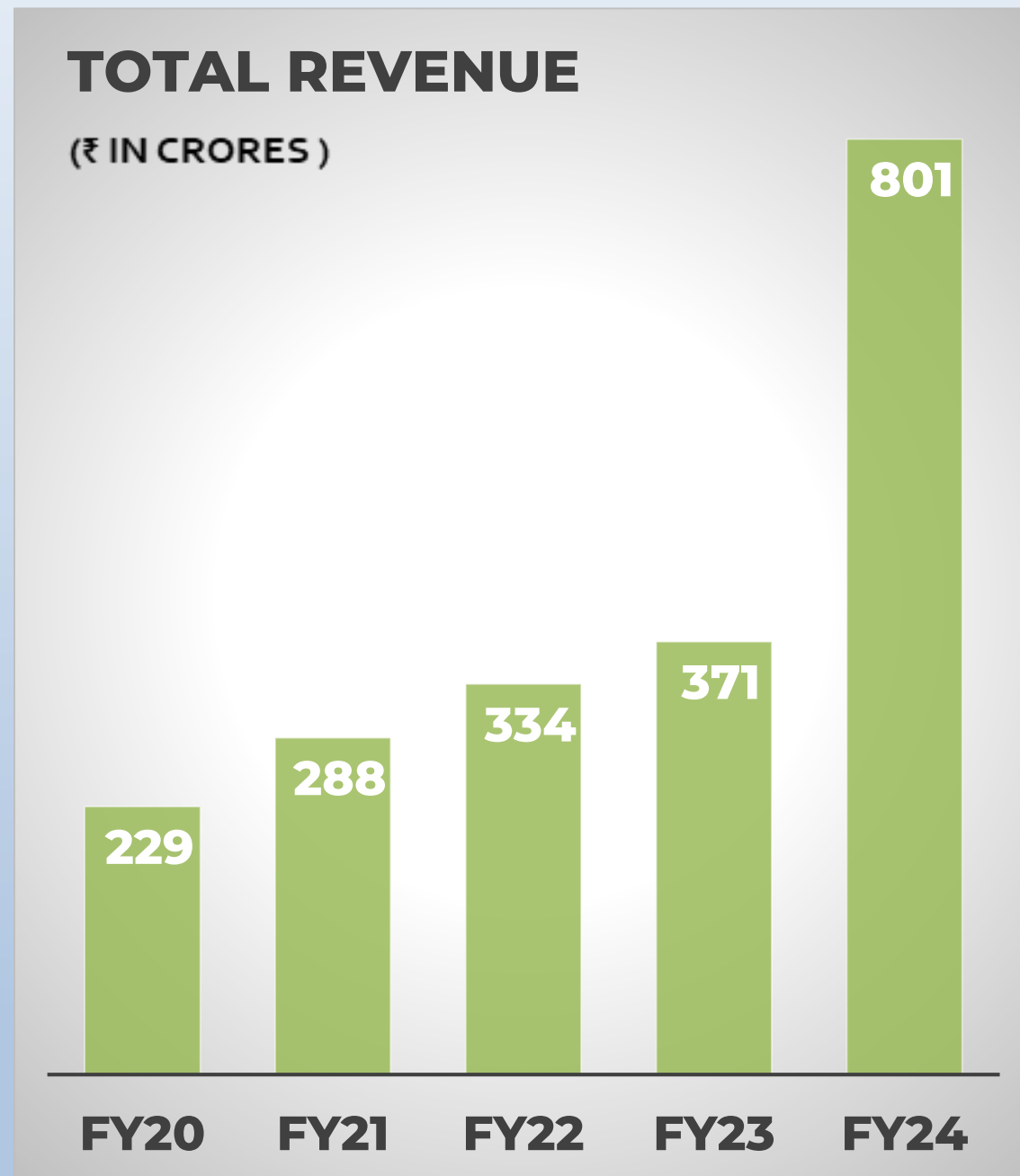
Note – Consolidated figures

H1 Financial Highlights



Note – Consolidated figures

Bondada's Growth Trajectory



Note – Consolidated figures

Financial Highlights

Income Statement Summary					(₹ IN CRORES)
Particulars	H1 FY23	H1 FY24	H1 FY25	YoY % Change	
Revenue from Operations	116.97	295.72	480.60		
Other income	0.03	1.45	2.80		
Total income	116.99	297.16	483.40	63%	
Operating Expenses	96.30	254.55	403.19		
Employee benefits expense	9.27	13.60	14.51		
Other expenses	2.81	7.21	9.04		
EBITDA	8.61	21.81	56.67	160%	
% EBITDA	7.4%	7.3%	11.7%		
Finance costs	2.06	3.72	6.40		
Depreciation and amortisation	0.64	0.99	1.27		
Profit Before Tax	5.91	17.11	49.00	186%	
Total Taxes	1.57	2.23	12.98		
Profit After Tax	4.34	14.87	36.01	142%	
EPS (Basic)	0.56	1.72	3.28	90%	
EPS (Diluted)	0.56	1.72	3.27		

Note – Consolidated figures

Our Clientele





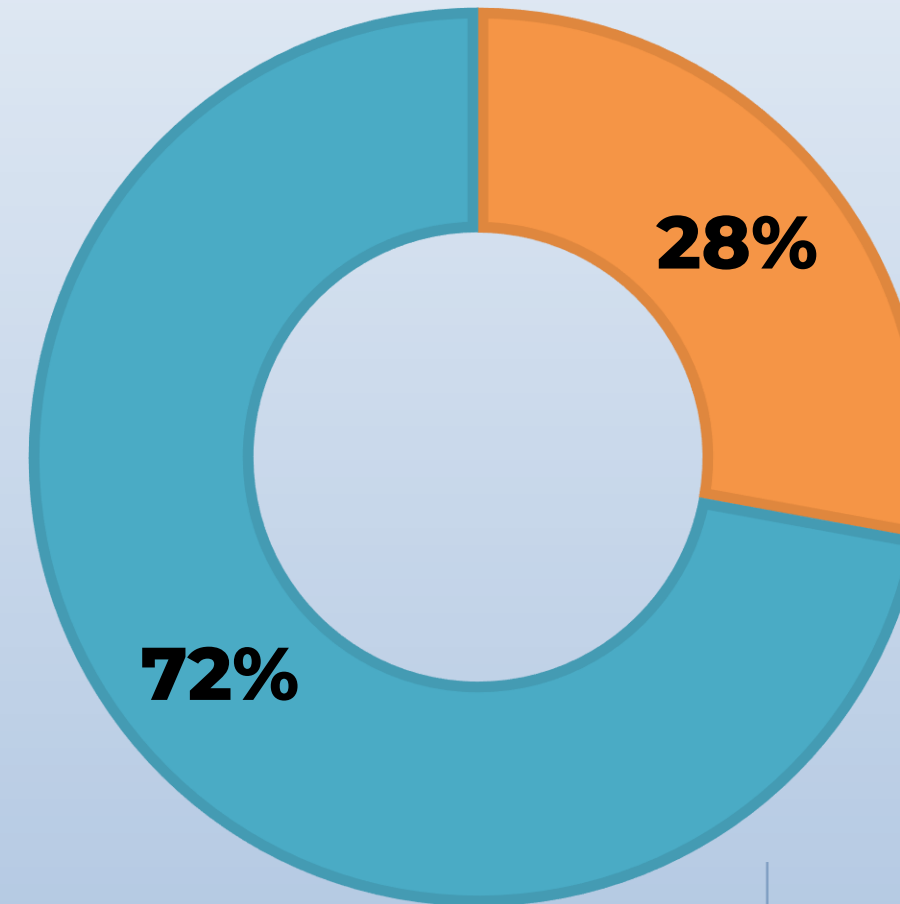
Market Statistics

- ❖ The face value of equity shares has been changed from Rs. 10 to Rs. 2, reflecting a 5:1 split ratio, effective from September 2, 2024.
- ❖ With this split ratio, the equity shares increased from 2.16 crore to 10.81 crore.
- ❖ The lot size will be changed from 1,000 equity shares to 200 shares, effective from November 8, 2024.

4107
No of Shareholders as
on 25th Oct 2024

10.81 CR
Total Equity
Shares

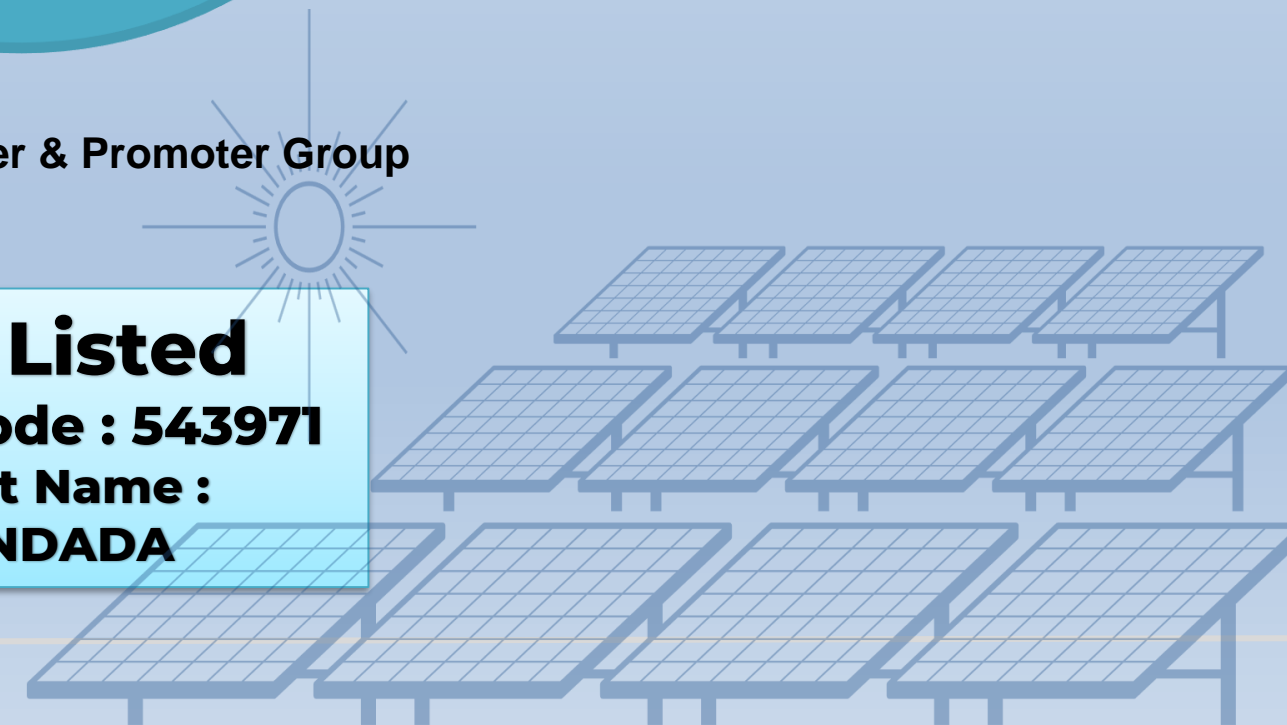
SHARE HOLDING PATTERN



₹ 5,993 CR
Market Capitalization
as on 01st Nov 2024

Public Promoter & Promoter Group

BSE Listed
Script Code : 543971
Script Name :
BONDADA





... — Goal — ...

The Company aims to become one of the
“Top Five EPC Companies in India” by 2030

Company Strategy and Strategic Policy

- Apart from Telecom and Renewable Energy Sectors, the company is planning to enter in another major sector i.e. Railways and aiming to make as big as the other two verticals.
- Under renewable energy sector the company is introducing BESS and Green Hydrogen Segments apart from Solar and Wind.
- Since the company has its PAN Indian presence, now expanding its footprint to international markets in Telecom and Renewable Energy verticals.

Order Book

Orders in Hand

Order Book as on Oct'24
Total Rs.5342 Crs EPC
Rs.4302 Crs, O&M Rs.946
and Subsidiary Rs.93

5342 Crs

Tenders in pipeline

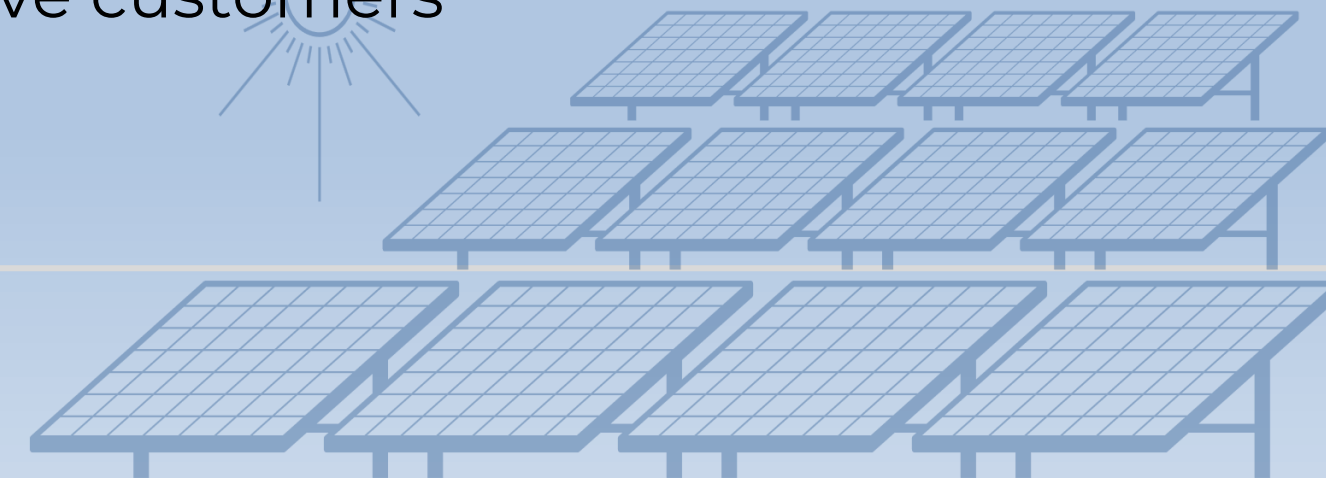
Tenders submission under
process.

2437 Crs

5975 Crs

Tenders Submitted

Yet to receive the orders
from respective customers



Board Members



**Dr. Bondada
Raghavendra Rao**

*Chairman and
Managing Director*



**Baratam
Satyanarayana**

*Whole Time Director
And CFO*



**Bondada
Neelima**

Non-Executive Director



**Sarveswar Reddy
Sanivarapu**

Independent Director



**Pasupuleti Venkata
Subbarao**

Independent Director

KMP and Senior Management Team



CS Sonia Bidlan
Company Secretary



D Umamaheswara Rao
Director – Renewable
Energy



MVD Prasad
Director – Green
Engineering



A Nandha Kumar
Director – Managed
Services



A. Vara Prasad
Director - Ecobuild



Y S Surya Murthy
COO - Telecom



Sanjay Razdan
COO – Solar EPC



M. Jagadeesh Kumar
Director - Atpole



K.Venkat
Director - Atpole



Pradeep Alaparathi
Director



G.Ravi
Director – E&E



V Lakshmana Rao
SCM - Head



Madhu Kumar K
Dy.CFO



Praveen Kumar M
BD - Head

Thank You



Contact us to get more info



Info@bondada.net



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www.bondada.net

Disclaimer: This document includes forward-looking statements regarding the anticipated future events and financial performance of Bondada Engineering Limited. These statements are based on assumptions and are subject to inherent risks and uncertainties. There is a notable risk that these assumptions, predictions, and other forward-looking statements may not materialise as expected. Readers are advised to exercise caution and not to place undue reliance on forward-looking statements, as various factors could cause actual future results and events to differ significantly from those expressed in these statements. Therefore, this document is subject to a disclaimer and is qualified in its entirety by the assumptions, qualifications, and risk factors outlined in the Management Discussion and Analysis section of this presentation.

